Lionheart Farms Partners with Loscam to Elevate Hygienic Liquid Logistics Across the Philippines

Lionheart Farms (Philippines) Corporation, a leading organic coconut producer in Southern Palawan, has transformed its inter-site logistics with Loscam's Intermediate Bulk Container (IBC), enhancing hygiene, efficiency, and sustainability across its operations.

Pioneering sustainable agriculture

Founded in 2015, Lionheart Farms (Philippines) Corporation has built a pioneering model of sustainable and regenerative agriculture by cultivating coconut palms across Southern Palawan and connecting local farmers with global markets. By 2018, the company established its first food and beverage factory, producing organic, high-quality coconut-based products that reflect its commitment to responsible sourcing and value-added processing. Sustainability sits at the heart of Lionheart's business, with organic farming methods and regenerative practices driving the development of innovative products and setting a benchmark for responsible agriculture in the Philippines.

The Challenge: Maintaining High Hygiene Standards in Multi-Site Logistics

As Lionheart's footprint expanded across multiple sites in Palawan, the company needed to maintain stringent food safety standards while managing transportation efficiency and storage conditions in a tropical climate. Packaging had to withstand high humidity, frequent rainfall, and potential pest exposure, while remaining cost-effective and compliant with food-grade requirements.

The business initially relied on paper IBC for bulk liquids, but these proved unsuitable for long-term storage and inter-site transfers, particularly for intermediate liquids exposed to weather, chilled environments, or longer dwell times.

Lionheart required a reusable, durable, and hygienic solution that could move seamlessly between sites without compromising product integrity or operational efficiency.

The Solution: A reusable, hygienic solution with Loscam IBCs

In 2024, after evaluating several options, Lionheart identified Loscam as its preferred logistics partner, attracted by its expertise in returnable packaging and pooling systems across the Asia-Pacific region. Loscam responded with its i8 and i6 Intermediate Bulk Container solution, designed specifically for high-hygiene liquid applications and challenging storage environments.

The i8 IBC's robust hard-plastic frame, reusable structure, and high-hygiene inner liner system aligned closely with Lionheart's operational and environmental objectives, particularly for chilled or humid storage conditions where protection against contamination and moisture is critical.

"The Loscam IBCs meets all our requirements for inter-site logistics—ensuring cleanliness, reusability, and waste reduction while maintaining product safety," a Lionheart spokesperson noted. This alignment allowed Lionheart to integrate the new containers with minimal disruption while reinforcing its sustainability commitments.

IBCs Performance in Action: Durability, Safety & Operational Efficiency

Since adopting the Loscam IBCs, Lionheart has observed measurable improvements across operations, particularly in Durability & Hygiene Performance. The rigid plastic body protects liquids from external factors such as moisture and pests, while only the inner liner requires replacement, significantly reducing cleaning cycles and contamination risks. Both the discharge valve and cap incorporate lock-and-seal mechanisms supporting secure handling during transport and storage and enhancing overall Product Safety.

The IBCs' stackable design enabling units to be safely stacked up to five high has helped Lionheart optimize warehouse footprint and maintain cleaner, more organized facilities. The handling process is compatible with existing equipment and workflows, and transition from paper IBC to Loscam's reusable solution was seamless, with teams quickly adapting to the new system.

Sustainability Impact: Cutting waste - 50 Tons saved annually

The shift to Loscam's returnable IBCs has also generated significant environmental benefits for Lionheart Farms. By replacing single-use paper IBC, the company estimates an annual reduction of approximately 50 tons of paper waste, directly lowering its reliance on disposable packaging materials. This move not only reduces landfill impact but also contributes to a smaller carbon footprint and more efficient resource use across the supply chain.

These gains dovetail with Lionheart's broader sustainability strategy, reinforcing its position as a champion of regenerative agriculture and responsible manufacturing in the region. The partnership demonstrates how reusable logistics solutions can support both environmental stewardship and operational performance in the food and beverage sector.

Positive Reception and Future Expansion

The internal response to the Loscam I8 IBC has been overwhelmingly positive, with teams highlighting easier handling, improved durability, and enhanced storage efficiency. Early results from the initial rollout show clear operational benefits: better warehouse organization, fewer damage or pest-related issues, higher safety and stability during stacking, and improved packaging integrity that supports both federal and export standards.

With business volumes rising and multi-plant processing expanding, Lionheart expects Loscam IBCs to play an even more integral role in its logistics network. By 2026, the company anticipates circulating 1,000 or more Loscam I8 units across its sites and partner facilities, making Loscam's IBCs the primary solution for intermediate product movement and supporting Lionheart's continued growth and international expansion.

Enabling sustainable growth

As Lionheart Farms scales its operations, the collaboration with Loscam illustrates how innovative reusable packaging can underpin high standards of hygiene, safety, and sustainability in food-grade logistics. "Loscam's IBCs solution plays a key role in enabling our vision for sustainable growth," Lionheart noted, encouraging other companies to consider returnable packaging as a reliable, cost-effective way to improve operational efficiency and environmental performance.