

## JOB VACANCY 招聘职位

<b>Work Location</b> 工作地区	North China / East China / South China / Central China / Southwest China <b>华北，华东，华南，华中，西南</b>
<b>Work Address</b> 工作城市	Beijing / Shanghai / Guangzhou / Wuhan / Chengdu <b>北京，上海，广州，武汉，成都</b>
<b>Hiring Department</b> 部门	Area Sales <b>区域销售</b>
<b>Hiring Position</b> 职位	Sales Supervisor <b>销售主管</b>
<b>Employment Type</b> 用工形式	Full-Time <b>全职</b>
<b>Job Responsibilities</b> 工作职责	<ul style="list-style-type: none"> <li>• Achieve sales target and assist to achieve regional sales target; <b>完成销售目标，并协助上级促进区域销售目标的达成;</b></li> <li>• Responsible for payment collection from customers. <b>负责客户回款催收工作;</b></li> <li>• Responsible for the customer maintenance of existing customers, and assist the key account management department to carry out the local customer information maintenance of key customers; <b>负责现有客户的客情维护，协助大客户管理部开展大客户在当地的客情维护;</b></li> <li>• Conduct in-depth exploration of strategic industries and target customers according to the company's strategic planning. <b>根据公司战略规划，开展战略行业和目标客户的深度挖掘。</b></li> </ul>
<b>Job Requirements</b> 职位要求	<ul style="list-style-type: none"> <li>• Bachelor degree or above in any discipline. <b>学历要求：统招本科及以上学历，专业不限。</b></li> <li>• At least 3 years sales working experience, logistics, FMCG is preferred. <b>经验要求：3年以上销售工作经验，具备物流、快消品、小家电等行业销售经验的优先;</b></li> <li>• Enthusiastic, cheerful, efficient, good image and temperament, familiar with business etiquette; Excellent communication and coordination skills, oral and written presentation skills, and flexible ability to handle affairs; <b>热情开朗，干练高效、形象气质佳，熟悉商务礼仪；具备优秀的沟通协调、口头及书面表达能力，以及灵活的处事能力;</b></li> <li>• CET-4 or above; <b>语言能力要求：英语四级及以上;</b></li> <li>• Familiar with ERP system, proficient in Windows system and Office application software. <b>计算机操作能力：熟悉 ERP 系统，能够熟练操作 Windows 系统以及 Office 应用软件;</b></li> </ul>

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	<ul style="list-style-type: none"><li>Accept short business trips. 能接受短期出差。</li></ul>
<b>How to Apply</b> <b>申请方式</b>	<a href="mailto:Greater.ChinaJobs@loscam.com">Greater.ChinaJobs@loscam.com</a>
<b>Application Deadline</b> <b>申请截止日期</b>	<b>2022.01.31</b>
<b>Remarks</b> <b>备注</b>	<p>For other job openings, please visit our Career page for more details.</p> <p>All information provided by applicants will be treated in strict confidence and used for recruitment purpose only. All personal data of unsuccessful applicants will be retained for 12 months for future recruitment purpose and will then be destroyed.</p> <p>其他职位空缺，请参考公司职位空缺网页。申请人提交的个人资料，只用作职位申请用途。如申请人未有成功受聘，所提交的资料只会用作日后 12 个月内的招聘用途，并在此期间过后销毁。</p>